

Sustainable Development

Fall Course - Class 4

Financial Modeling

Finding the Hidden Profits

Green Advantages

- Tax Incentives
- Grants
- Subsidized Loans
- Rebates
- Credits

Agency Resources

- NYSERDA
- NYPA
- Department of Labor
- Recovery Act
- Department of Energy

Your Plan

- Specific Costs
- Identify Main Revenues
- Identify Hidden Revenues
- Identify potential weaknesses and strength –
i.e. maintenance, repairs, improvements, etc.
- Identify Economic Impact
- Cash Flow and EBIDTA
- 30% ROI

Development Modeling Software

- Plan Ease
- Land Value Analysis
- Cogo Software
- RS Means
- CRW Systems